

# The Distributor

Volume 2, Issue 1

June 2002

## Board of Directors

### President

Donn Veenhuis  
Applied Industrial Technologies

### Vice President

Tim McGuire  
McGuire Bearing Company

### Secretary-Treasurer

Gary A. Thompson  
Thompson Industrial Supply

### Sergeant-At-Arms

Russ Hosier  
Motion Industries

### Immediate Past President

Ron Watts  
Motion Canada

### Board Member

Mike McClister  
Martin Sprocket

### Board Member

Harry Moore  
Emerson Power Transmission

### Board Member

Bill Wood  
Torrington Company

### Membership Committee Chairman

Chuck Conrad  
Chicago Rawhide

### Executive Director

Connie Seitz  
Association Resource Center



## It's Time to Register for the Convention!

Here it is, time once again to register for the WAID Annual Meeting and Convention.

President Donn Veenhuis describes the 2002 program as, "...an expansion of what was intended for last year." With the tragic events of September 2001, last year's educational seminar was modified to cover for two speakers who were unable to fly. "Fortunately, both of those speakers have agreed to join us for 2002." The program will consist of three speakers, each presenting their view point on the future road of the industry. Bob Callahan, US Tsubaki, Tom Miller,



*It must be a hot topic...*

Motion Industries, and Mike Thomas, L & L Fab and Machine will be representing the manufacturers, distributors, and customers with their discussion on the industry as they see it. It should provide a well-rounded and lively educational session!

The convention will be held at the La Playa Hotel in Carmel, California. The opening event will be the Welcome Dinner on Sunday, September 29th with the convention conclusion being the Awards Dinner on Tuesday, October 2nd. Check the website [www.waidonline.org](http://www.waidonline.org) or call (916) 932-2248 for a convention packet for the complete schedule of events.



*Rick Call trying to hide behind a bush...*

## "From the President"

It is hard to believe that almost a year ago I was handed the gavel with a smile and a handshake from retiring President Ron Watts and charged with leading this organization through the aftermath of September 11th. The time has flown by and I think we have shown our resilience not only as a nation, but as individuals living in a free and great society. We are strong and will overcome any obstacle thrown our way.

Your Board of Directors has met over the past year to formulate the 2002 Convention.

We feel that we have put together a premier educational session with the presentations of three speakers who will speak on the future of our industry as they see it: From the perspective of the manufacturer, from the distributor and from the customer.

I would also like to encourage all of you to strongly consider joining the Board of Directors. We will be electing one distributor and one manufacturer to the Board during our 2002 Annual Meeting.

WAID is truly a unique organi-

zation and I urge everyone to get involved. The time you spend at the Annual Convention is such quality networking time, that I can't imagine companies not sending their people. It is one of the most remarkable times I have spent networking.

This Board of Directors has been a privilege to serve with and I am confident that the tradition will carry on. Thank you to every Board member, present and past, for this wonderful opportunity. It has been an honor.

~ Donn Veenhuis

## Join the Board of Directors

We are looking for a couple of good people...

WAID annually elects a new Sergeant-At-Arms from our distributor members. With the Bylaw changes made last year, we will also be electing a new general Board Member from the manufacturer membership.

The officers of the organization are comprised solely from distributors. One person is elected to the Sergeant-At-Arms position and annually progresses through all four offices, Secretary/Treasurer, Vice President, and finally President. The President then retires to the advisory position of Immediate Past President.

A newly added "rotation" of the existing three manufacturer Board positions will give others the chance to serve WAID while maintaining continuity of the Board of Directors. For lack of a better title, the positions will simply be numbered as: Seat 1, Seat 2, and Seat 3. The director at Seat 1 will retire from the Board at the Annual Convention and the other two remaining directors will move to the next Seat leaving Seat 3 open for election.

To recap: Open for election is the Sergeant-At-Arms to be elected from the distributor members and Seat 3 to be elected from the manufacturer members.

To find out more information on the Board of Directors, or to put your hat in the ring, contact Connie Seitz at the WAID office at (916) 932-2248.

### ANNUAL CONVENTION

September 29-October 1, 2002

La Playa Hotel  
Carmel, California

Call the WAID office for a registration packet!

### WESTERN ASSOCIATION OF INDUSTRIAL DISTRIBUTORS

Formerly:  
Associated Bearing & Power Transmission Distributors  
(AB&PTD)

785 Orchard Drive, Suite 225  
Folsom, CA 95630

Phone: (916) 932-2248  
Fax: (916) 932-2209  
Email: [cseitz@waidonline.org](mailto:cseitz@waidonline.org)  
Website: [www.waidonline.org](http://www.waidonline.org)

## Membership Corner

### Chuck Conrad, Chairman

We are told that the "Economic Downturn" is coming to a close. Membership in our organization becomes even more paramount, if for no other reason than to exchange ideas on how we confront and grow our businesses with the realities of today's business climate. Each one of us brings unique experiences and perspectives that can be used for our common good. This is our strength and the message that we need to bring to prospective members. The more our organization grows, the stronger we all become. Our membership has remained relatively static; we each need to make a commitment to search out and invite interested parties to attend our convention. New membership is our future.

Please talk to your business associates about WAID and the networking opportunities they will gain by joining the organization. The WAID office will be happy to mail or fax membership brochures out to potential members. There is information on our website too!



*Mike and Kate McClister are looking for Golf Tournament prizes for 2002. It looks like Bill Wood is enjoying his prize...*

## Golf Prizes Being Sought

Mike McClister, Golf Chairman, is looking for prizes to award for the 2002 WAID Annual Golf Tournament. "This is a wonderful opportunity for companies to get their logo and name out there" states McClister. "In the past, companies have donated items such as shirts, hats, duffle bags and briefcases." Golf related items are also needed such as golf balls and tees in addition to items for the various categories of competition. "We always have a few top end items such as a gold-plated putter and crystal ware." If you have something to contribute to the prize pool, contact Connie Seitz in the WAID office as soon as possible.